



overview

# COMIT: IT services for the financial sector

# An overview of COMIT AG

## Short profile

For around 30 years, the COMIT brand has been synonymous with professional consulting and the expert implementation of IT solutions for the financial sector. As a strong partner for hundreds of banks and insurance companies, we offer support from our offices in Switzerland, Austria, Germany, Singapore and Luxemburg.

We plan, implement and operate both specific standard systems and individual solutions for our clients. We cover the entire IT value creation chain: from strategic consulting to implementing and developing right through to operating.

## Facts and Figures

- Turnover (2008): approx. 285 million CHF
- Number of employees (2008): 660
- Number of customers (2008): 164
- Number of projects (2008): 708
- Number of locations worldwide: 12
- Owner: Swisscom IT Services AG

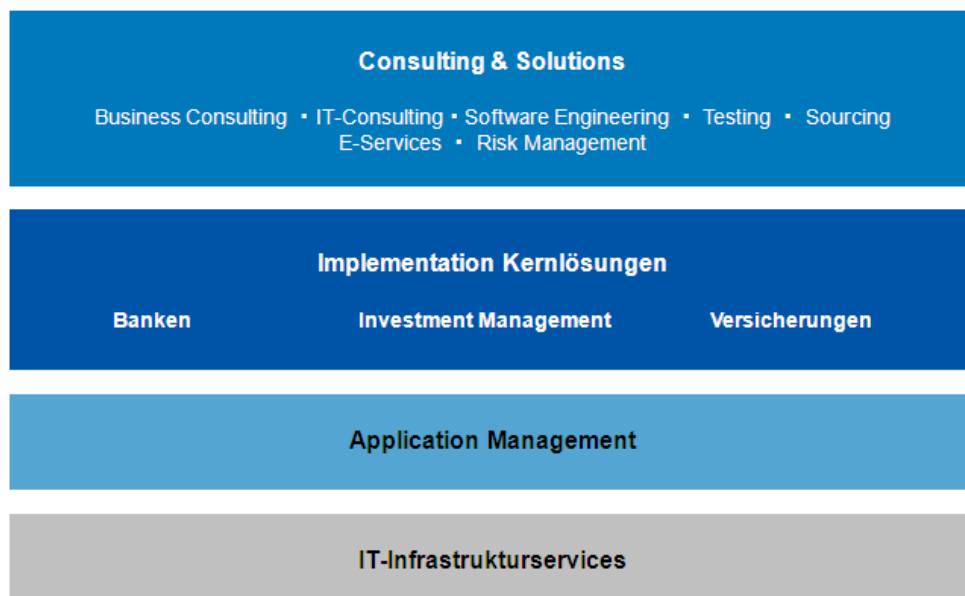
## Management

- Marcel Walker (CEO)
- Nicola Clagluna (CFO/Corporate Services)
- Michel Döringer (Finnova Projects)
- Heiner Eichenberger (Client Management)
- Gerhard Flury (Operations)
- Johannes Höhener (International)
- Marcel Ottiger (Avaloq Projects)
- Markus Waser (Solutions)
- Horst Wurm (Consulting)

## Board of Administration

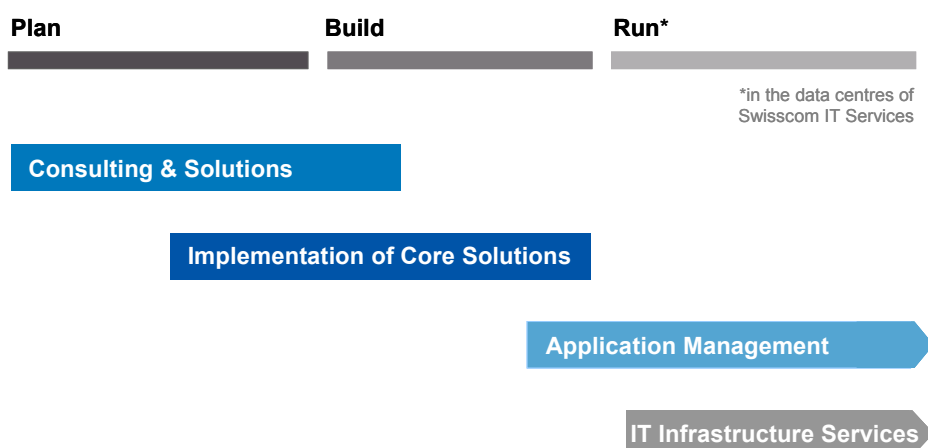
- Eros Fregonas (President), CEO Swisscom IT Services
- Urs Buner (Vice President)
- Patrick Dudli, Head of Finance & Controlling, Swisscom IT Services
- Wolfgang Eger, Head of Quality & Risk Mgt., Swisscom IT Services
- Marc Römer, Head of Business Development, Swisscom IT Services

## Areas of business



# Integrated range of services for comprehensive solutions

## IT value creation chain



## All from one source

COMIT is the leading Swiss consultancy and implementation partner for the IT financial sector. Swisscom IT Services supplements our range of services with their expertise in IT operations, in particular in application management and in hosting complex solutions. This results in a comprehensive range of services along the entire IT value creation chain for the financial sector.

Our services have a modular structure, so you can request either complete packages or individual services. Our services include:

- Consulting: business and IT consulting, client facing solutions, risk management  
Solutions: software engineering, testing, sourcing, e-services
- Implementation and parameterisation of core solutions for banks, investment and insurance companies, in particular the banking solutions Avaloq and Finnova
- Application management for core solutions
- IT infrastructure services, operated from Swisscom IT Services data management centres, including workplace management

## Our strategic success factors

### *Sector knowledge and IT know-how*

- Comprehensive expertise in the banking and insurance sectors
- Experience with leading IT systems, tools and methods

### *Ability to implement*

- Implementation of projects from concept to operation
- Cost efficiency resulting from standard solutions, industrialisation and scaling effects
- Stability and financial strength as a member of the Swisscom Group

### *Relationship management*

- Development and maintenance of personal customer and partner relationships
- Investment protection for our customers through long-term engagements

### *Corporate culture*

- Appreciation, trust and leadership as fundamental values
- Business awareness, personal responsibility and autonomy of the employees

# Reference Clients



COMIT has served the finance industry for 30 years with professional IT services within the value-added chain: from strategic consulting through system implementation to the development and operation of the implemented IT solutions. Our areas of expertise are consulting & solutions, the implementation of core banking solutions – especially the Avaloq and Finnova systems – as well as core insurance solutions, application management, and IT infrastructure services. COMIT is an independent subsidiary of Swisscom IT Services. We employ 700 IT and business specialists at various locations in Switzerland, Luxembourg, Germany, Austria and Singapore.

COMIT AG  
**Zurich** (Headquarters)  
 Fribourg • Geneva • Lucerne • Olten • St. Gallen • Weinfelden

COMIT SE  
**Luxembourg** (Headquarters)  
 Frankfurt on the Main • Munich • Vienna

COMIT Solutions Pte. Ltd.  
**Singapore**